

TODAY'S AGENDA

- Purpose and background of program and meeting
- Introduction of current Board Members and Volunteers & Program Supporters
- PAGE Financial overview
- PAGE Operational overview
- Our 2020/21 Program goals
- Election of Board Members
- Adjournment



PARENT ASSOCIATION OF GIFTED EDUCATION, INC.

PAGE, Inc. is a registered 501(c)(3) nonprofit organization

All volunteer run organization by parents of students and former students

Our Mission

Feeding the education passions of intellectually gifted children and their parents; helping them realize their full potential



MEETING OVERVIEW

Purposes of Meeting

Required by Code of Regulations

Members vote on items of corporate business

Membership

All parents with child in program are members

Officers/BOT also members

"one child, one vote"



CURRENT BOARD OF TRUSTEES

Current Board of Trustees

Mark Dillon – Board Chairman & CEO

Gina Baldwin – President & COO

Liza Gallagher - Registrar

Monika Stricker – treasurer & CFO

Jelena Diaz – VP Communications & Marketing

Jimmy Lehn – Assistant Registrar

Jeff Carter - Secretary

Monica Hennessy – Teacher Coordinator & Assistant Registrar

Maggie Gunnerson – Parent Room Coordinator

Melanie Simkins – Teacher Coordinator & Logistics Coordinator

Korin Mattei – Campus Operations Manager



WELCOME TO OUR NEW CFO

Shilpa Kshirsagar





INTRODUCING OUR VOLUNTEERS

Current Volunteers

Anthony Diaz – Chief Technology Officer Liza Gallagher – BCI (background check) Coordinator Rhonda Minnick – Brochure & Class listings Gina Baldwin– Teen Leader program Melanie Simkins – Teen Leader program Angel Edwards – On Campus hospitality



ACKNOWLEDGEMENTS



Our Parents who donated all or a portion of Spring tuition towards our payout to teachers

Scarlet Oaks & Great Oaks Career Campuses

Cincinnati Area Mensa

Usborne Books

Super Saturday Teen Leader Volunteers





Profit & Loss

March 2020

	TOTAL
Ordinary Income/Expense Income	
Interest Earned Tuition	6.93
3 - Spring Period	1,670.00
Total Tuition	1,670.00
Total Income	1,676.93
Gross Profit	1,676.93
Expense Financial Aid Student Lab Fees Hospitality & Appreciation	0.00
Teachers Luncheon - Winter	175.00
Total Hospitality & Appreciation	175.00
Insurance Credit Card Processing/SSave Online Registration/Jackrabbit Teachers Pay	1,186.00 485.91 195.00
2 - Winter Term	-480.00
Total Teachers Pay	-480.00
Teen Leadership/Train. Program Supplies	225.00
Total Teen Leadership/Train. Program	225.00
Total Expense	1,786.91
Net Ordinary Income	-109.98
Net Income	-109.98

Comments & Details

- 1. interest
- 2. Spring Tuition from CC Deposits

- 3. luncheon (Reimb)
- 4. Insurance payment for Program
- 5. CC monthly Fee
- 6. Jackrabbit Fee
- 7. Cancelled check for teacher that didn't teach
- 8. Teen Leader shirts

9. Monthly Income is -\$109.98

Cash Bacis

Outside Fraud Issue

	Jul 19	Aug 19	Sep 19	Oot 19	Nov 19	Dec 18	Jan 20	Feb 20	Mar 20	TOTAL
Ordinary Income/Expense Income	\frown						\frown			
Other Income	36,066.54	826.75	28.50	818.35	0.00	0.00	16,944.25	0.00	0.00	54,684.39
interect Earned Donations	11.56 0.00	11.57 8.40	11.20 0.00	11.57 0.00	11.19 0.00	10.87 158.57	10.42 0.00	10.86 14.58	6.93 0.00	96.17 181.55
Menca	0.00	0.00	0.00	480.00	0.00	0.00	0.00	0.00	0.00	480.00
Tuition	0.00	0.00	2.00	400.00	2.50		0.00	0.00	0.00	400.00
1 - Fall Period	0.00	0.00	13,945.00	2,620.00	0.00	965.00	0.00	0.00	0.00	17,530.00
2 - Winter Period	0.00	0.00	0.00	0.00	0.00	15,300.00	0.00	-490.00	0.00	14,810.00
3 - Spring Period	0.00	0.00	0.00	0.00	0.00	0.00	1,515.00	15,410.00	1,670.00	18,595.00
Total Tultion	0.00	0.00	13,945.00	2,620.00	0.00	16,265.00	1,515.00	14,920.00	1,670.00	50,935.00
Total Income	36,072.10	845.72	13,984.70	3,929.92	11.19	15,434.44	18,469.67	14,945.44	1,676.93	106,377.11
Gross Profit	36,078.10	846.72	13,984.70	3,929.92	11.19	16,434.44	18,469.67	14,945.44	1,676.93	106,377.11
Expense	\frown	$\langle \rangle$				\frown				
Other Expense	18,403.43	1,653.50	0.00	0.00	0.00	16,027.50	0.00	0.00	0.00	36,084.43
Administrative & Operating	0.00	0.00	0.00	0.00	73.71	00.0	0.00	137.07	0.00	210.78
Bank Fees Broohure Printing & Mailing	205.29 0.00	28.50 0.00	0.00 0.00	0.00 787.24	0.00 1,580.00	90.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	323.79 2,367.24
Financial Aid Student Lab Fees	0.00	0.00	0.00	750.00	0.00	0.00	395.00	110.00	0.00	1,255.00
Facilities Usage	0.00	-1,200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-1,200.00
Hospitality & Appreciation										
Parent Room Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	293.28	0.00	293.28
Teacher Luncheon - Fail	0.00	0.00	0.00	0.00	117.25	0.00	0.00	0.00	0.00	117.25
Teachers Luncheon - Winter	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	175.00	175.00
Total Hospitality & Appreciation	0.00	0.00	0.00	0.00	117.25	0.00	0.00	293.28	175.00	585.53

July 2019 through March 2020

Total Hospitality & Appreciation	0.00	0.00	0.00	0.00	117.25	0.00	0.00	293.28	175.00	585.53
incurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,185.00	1,185.00
Membership Fees	0.00	0.00	0.00	0.00	100.00	0.00	0.00	0.00	0.00	100.00
Credit Card Processing/88ave	0.00	0.00	10.00	485.81	65.72	10.00	502.80	35.52	485.91	1,596.76
Online Registration/Jackrabbit	0.00	0.00	0.00	195.00	805.00	195.00	195.00	195.00	195.00	1,780.00
Professional Services	0.00	0.00	0.00	0.00	650.00	0.00	0.00	0.00	0.00	650.00
Security Background Check	0.00	0.00	0.00	0.00	62.25	0.00	0.00	34.00	0.00	96.25
Teachers Pay										
1 - Fall Term	0.00	0.00	0.00	0.00	13,750.00	0.00	0.00	0.00	0.00	13,760.00
2 - Winter Term	0.00	0.00	0.00	0.00	0.00	0.00	0.00	13,830.00	-480.00	13,400.00
Total Teachers Pay	0.00	0.00	0.00	0.00	13,760.00	0.00	0.00	13,880.00	-480.00	27,160.00
Technology Tech Laadership/Train, Program	0.00	0.00	0.00	0.00	34.18	0.00	0.00	25.67	0.00	59.85
Lunches	0.00	0.00	0.00	0.00	0.00	0.00	0.00	43.65	0.00	43.65
8upplies	0.00	0.00	0.00	0.00	255.00	0.00	0.00	29.33	225.00	509.33
Total Teen Leadership/Train. Program	0.00	0.00	0.00	0.00	255.00	0.00	0.00	72.98	225.00	552.98
Training & Educational Services	0.00	-75.00	0.00	0.00	0.00	0.00	0.00	250.00	0.00	175.00
Total Expense	18,608.72	407.00	10.00	2,219.05	17,503.11	16,322.50	1,092.80	15,033.52	1,786.91	72,983.61
Net Ordinary Income	17,469.38	439.72	13,974.70	1,710.87	-17,491.92	111.94	17,376.87	-88.08	-109.98	33,393.50
Net income	17,488.38	438.72	18,974.70	1,710.37	-17,481.82	111.84	17,378.87	-88.08	-108.88	33,383.50

YTD Net Income is \$33,393.50

Balance Sheet

As of March 31, 2020

♦ Mar 31, 20 ♦

- ASSETS
- Current Assets

Checking/Savings

Key Bank Checking *9814 🕨	32,585.15
Key Bank Savings	137,110.15
Total Checking/Savings	169,695.30

Total Current Assets 169,695.30

TOTAL ASSETS 169,69

169,695.30

Comments & Details

- 1. Spring tuition of \$18,595 is included in the number below, majority being refunded.
- 2. Teacher pay for spring term of \$8,640 not included



FINANCIAL SUMMARY

Financial health remains strong Operate at small profit Accept all financial aid requests Reinvest in the program Further access to resources and speakers



OPERATIONS REPORT

2019/20 REGISTRATION DATA

825 total registrations

Fall 2019: 240 students and 11 teen leaders Prior year 287 students and 12 teen leaders Winter 2020: 226 students and 13 teen leaders Prior year 237 students and 11 teen leaders Spring 2020: 219 students and 12 teen leaders Prior year 264 students and 15 teen leaders Financial aid provided Tuition and lab fees covered by PAGE and donations for all who apply \$8,640 paid to teachers to overcome Covid-19 loss of income



PAGE 2020/21 GOALS

Find a new location home for The Super Saturday Program Increase volunteer participation

- Strengthen curriculum & add new teachers
- Expansion of parent enrichment program
- Community outreach



CANDIDATES FOR BOARD OF TRUSTEES

RETURNING TRUSTEES

Jimmy Lehn

Jeff Carter

Melanie Simkins

Maggie Gunnerson



CANDIDATES FOR BOARD OF TRUSTEES

RE-ELECTION OF BOARD TRUSTEES

Gina Baldwin Jelena Diaz Mark Dillon Monica Hennessy Korin Mattei Liza Gallagher Monika Stricker Shilpa Kshirsagar Angel Edwards





SPECIAL THANK YOU TO OUTGOING TRUSTEES

Liza Gallagher Monika Stricker





IMAGINE THE POSSIBILITIES WITH YOUR HELP!

Join a committee

Curriculum

Marketing

Operations

Volunteer in the program

Teacher coordinator Assistant treasurer Have a passion – become a teacher

Volunteer in the classroom

Spread the word to other parents



QUESTIONS & COMMENTS







